

| DoC Budget (Master): Jul. 1, 2015 to Mar. 31, 2016 | APPROVED BUDGET 2015-2016 | QTR 1 ACTUAL 2015-2016 | QTR 2 ACTUAL 2015-2016 | QTR 3 as of 3/7/16 2015-2016 | TOTAL Qtr 1-3 as of 3/7/16 | Balance Remaining | % Of Budget Received |
|---|---------------------------------|------------------------------|------------------------------|------------------------------------|----------------------------------|----------------------|----------------------------|
| GENERAL FUND INCOME | | | | | | | |
| Per Capita Dues (66,000@15) | \$ 990,000 | \$ 500,532 | \$ 241,180 | \$ 145,470 | \$ 887,182 | \$ (102,818) | 89.61% |
| Puffl Member Dues (10,029@8) | \$ 80,000 | \$ 104,193 | \$ 2,506 | \$ 2,872 | \$ 109,571 | \$ 29,571 | 136.96% |
| P1000 Dues (12,340@\$28.50) | \$ 356,250 | \$ 206,862 | \$ 64,458 | \$ 75,820 | \$ 347,140 | \$ (9,110) | 97.44% |
| Neptune Society Income | \$ 15,000 | \$ 6,120 | \$ 3,990 | \$ 4,080 | \$ 14,190 | \$ (810) | 94.60% |
| Legionnaire/Insurance Trust/ Post Insurance | \$ 95,000 | \$ 817 | \$ 564 | \$ 16,449 | \$ 17,830 | \$ (77,170) | 18.77% |
| USAA Agreement | \$ 50,000 | \$ - | \$ - | \$ 50,900 | \$ 50,900 | \$ 900 | 101.80% |
| USAA Credit Card Royalty | \$ 9,800 | \$ - | \$ - | \$ 10,022 | \$ 10,022 | \$ 222 | 102.27% |
| Dept. Convention Delegate Fees | \$ 25,500 | \$ 80 | \$ - | \$ 50 | \$ 130 | \$ (25,370) | 0.51% |
| Major Donations(Bequests) | \$ 50,000 | \$ - | \$ 2,742 | \$ - | \$ 2,742 | \$ (47,258) | 5.48% |
| Interest Income | \$ 5,000 | \$ 144 | \$ 347 | \$ 128 | \$ 619 | \$ (4,381) | 12.39% |
| *Misc. Income | \$ 500 | \$ 10,531 | \$ 594 | \$ 3,164 | \$ 14,289 | \$ 13,789 | 2857.81% |
| Emblem Sales Royalty | \$ 8,500 | \$ - | | | \$ - | \$ (8,500) | 0.00% |
| *Other Donation to Restricted fund | \$ 1,000 | \$ 10,049 | \$ 24 | \$ 2,102 | \$ 12,175 | \$ 11,175 | 1217.50% |
| ALR Contribution for Sanger move | \$ - | \$ - | \$ - | \$ 313 | \$ 313 | \$ 313 | |
| Total Income | \$ 1,686,550 | \$ 839,328 | \$ 316,405 | \$ 311,371 | \$ 1,467,104 | \$ (219,446) | 86.99% |
| GENERAL FUND EXPENSES | | | | | | | |
| Executive (P.4-5) | \$ 147,506 | \$ 54,582 | \$ 20,417 | \$ 42,993 | \$ 117,992 | \$ (29,514) | 79.99% |
| Administration (HQ) (P.6-7) | \$ 663,865 | \$ 223,325 | \$ 183,836 | \$ 147,732 | \$ 554,893 | \$ (108,972) | 83.59% |
| Department Convention (P.8) | \$ 39,150 | \$ 11,738 | \$ - | \$ - | \$ 11,738 | \$ (27,412) | 29.98% |
| National Convention (P.8) | \$ 8,200 | \$ 8,026 | \$ - | \$ 595 | \$ 8,621 | \$ 421 | 105.13% |
| California Legionnaire: Net Cost (P.9) | \$ 219,200 | \$ 39,913 | \$ 41,194 | \$ 63,448 | \$ 144,555 | \$ (74,645) | 65.95% |
| Commissions and Committees (P.10-14) | \$ 70,410 | \$ 7,935 | \$ 10,549 | \$ 3,833 | \$ 22,317 | \$ (48,093) | 31.70% |
| Cost of Merchandise-For Sale | \$ - | | | | \$ - | \$ - | |
| Contingency/Office relocation | \$ 5,000 | | | | \$ - | \$ (5,000) | 0.00% |
| Pension Merger gain | | | | | \$ - | \$ - | |
| Authorized Programs | \$ - | | | | \$ - | \$ - | |
| Headquarters Moving Cost | \$ 20,000 | | | | \$ - | \$ (20,000) | 0.00% |
| Headquarters Mortgage Payment | \$ 46,296 | \$ 11,575 | \$ 11,575 | \$ 11,575 | \$ 34,725 | \$ (11,571) | 75.01% |
| *Headquarters Utilities | \$ 20,000 | \$ 10,664 | \$ 3,697 | \$ 3,713 | \$ 18,074 | \$ (1,926) | 90.37% |
| Headquarters Taxes, Insurance, Maint. | \$ 20,620 | \$ 5,725 | \$ - | \$ 141 | \$ 5,866 | \$ (14,754) | 28.45% |
| From Gen. to VA&R | \$ 294,239 | | | | \$ - | \$ (294,239) | 0.00% |
| Total Expenses | \$ 1,554,486 | \$ 373,483 | \$ 271,268 | \$ 274,030 | \$ 918,780 | \$ (635,706) | 59.11% |
| Total Surplus(Deficit) | \$ 132,064 | \$ 465,845 | \$ 45,137 | \$ 37,341 | \$ 548,323 | \$ 416,259 | |

| | APPROVED BUDGET 2015-2016 | QTR 1 ACTUAL 2015-2016 | QTR 2 ACTUAL 2015-2016 | QTR 3 as of 3/7/16 2015-2016 | TOTAL Qtr 1-3 as of 3/7/16 | Balance Remaining | % Of Budget Expended |
|---|---------------------------------|------------------------------|------------------------------|------------------------------------|----------------------------------|----------------------|----------------------------|
| VA& R Division | | | | | | | |
| VA & R Operating Income | | | | | | | |
| *Reha Fund Drive/Various donation (net) | 220,000 | 36,565 | 9,406 | 2,347 | 48,318 | (171,682) | 21.96% |
| Holiday Card Income (net) | 170,000 | - | 31,685 | 81,115 | 112,800 | (57,200) | 66.35% |
| Calendar Income (net) | 100,000 | 10 | 65,858 | 14,932 | 80,800 | (19,201) | 80.80% |
| Sweepstakes Income (net) | 200,000 | 116,732 | (19,900) | 67,924 | 164,756 | (35,244) | 82.38% |
| National Fundraising Proceeds (unbudgeted) | | - | - | 23,310 | 23,310 | 23,310 | |
| Total Revenue fm Fundraising | \$ 690,000 | \$ 153,307 | \$ 87,049 | \$ 166,317 | \$ 406,673 | (283,327) | 58.94% |
| From Gen. to VA&R | 294,239 | | | | - | (294,239) | 0.00% |
| Extra Donation (fm Foundation or Grant) | | - | - | - | - | - | |
| Total Projected Fund available | \$ 984,239 | \$ 153,307 | \$ 87,049 | \$ 166,317 | \$ 406,673 | (577,566) | 41.32% |
| VA & R Operating Expenses | | | | | | | |
| Employee Salaries (P.15) | 732,910 | 168,467 | 197,001 | 141,448 | 506,915 | (225,995) | 69.16% |
| Survice & Supplies for All 3 Offices (P.15) | 48,000 | 12,997 | 8,496 | 15,433 | 36,926 | (11,074) | 76.93% |
| Fixed Charges For All 3 Offices (P.15) | 203,329 | 47,087 | 38,591 | 59,156 | 144,834 | (58,495) | 71.23% |
| VA & R Commission Expenses (P.15) | | - | - | - | - | - | |
| Other | | - | - | - | - | - | |
| Total VA & R expenses (P15) | \$ 984,239 | \$ 228,551 | \$ 244,088 | \$ 216,037 | \$ 688,676 | (295,563) | 69.97% |
| VA & R Surplus/ (Deficit) | \$ - | \$ (75,244) | \$ (157,039) | \$ (49,720) | \$ (282,003) | (282,003) | |